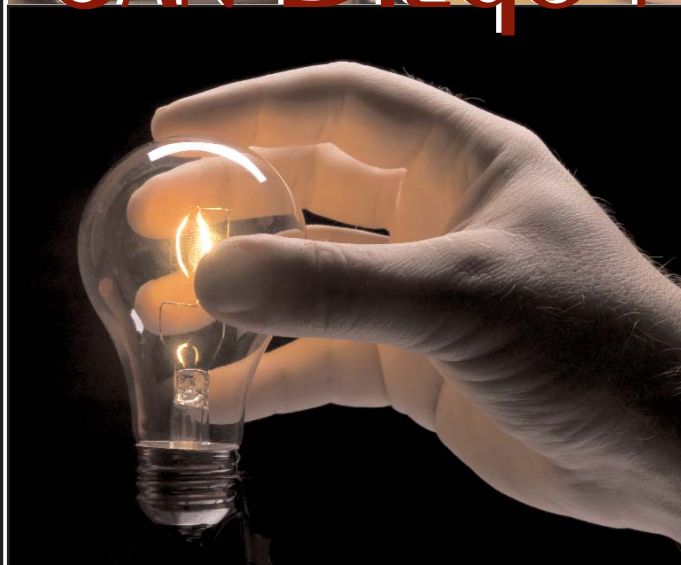


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# SAN DIEGO NATIONAL BANK



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## SAN DIEGO NATIONAL BANK

**Q: Can you give some history on your organization? How long has it been in existence? How was it founded?**

**A.** The bank began its journey out of a small office in Seaport Village. It moved to 635 A St. when the doors first opened on Nov. 12, 1981. After three years, the bank moved into its permanent location at 1420 Kettner Blvd. Today, the Kettner and Ash location is still the bank's downtown headquarters. San Diego National Bank has been a part of San Diego's growth through its real estate development and business loans, as well as its community support.

Since its beginnings, SDNB has remained committed to a philosophy of community involvement, and its success has paid numerous dividends throughout our region's neighborhoods. The bank has returned 3% of its profits to non-profit endeavors throughout the region. Additionally, SDNB's energetic employees renew their commitment daily to making San Diego great through involvement in more than 200 community organizations across the region. SDNB's reputation was built on providing first-class service by employing a professional, caring staff who lives, works, and volunteers in the community. They still, however, remain dedicated to the hometown banking philosophy that has brought them to where they are today.

**Q. How many locations are there in San Diego?**

**A.** We've grown to include 22 full-service branches throughout the San Diego region, providing enhanced convenience for our consumer and business customers. Its branch offices have enabled the bank to provide unique insight into San Diego's diverse pockets and the overall climate of our region. The bank continues to grow, with at least two new branches scheduled to open in 2008.

Providing consumer products and services, as well as construction, business and SBA loans has continued to pay dividends in the infrastructure of San Diego County's various neighborhoods.

**Q. What types of employment opportunities does your organization currently offer?**

**A.** Branch positions at San Diego National Bank include Customer Service Representatives, Relationship Bankers, Customer Service Supervisors, Branch Service Managers, and Branch Managers.

**Q. Who would be an ideal candidate for employment within your organization?**

**A.** Ideal candidates will have excellent interpersonal communication skills in addition to previous banking operations and sales experience.

**Q. What is your company's philosophy on diversity?**

**A.** San Diego National Bank knows San Diego and we stand in support of equality for advancement of all people based on their qualifications and actions alone without regard to race, color, religious creed, national origin, ancestry, gender, age, marital or veteran status, sexual orientation, physical or mental disability, medical condition, pregnancy, childbirth, protected activity (i.e., opposition to prohibited discrimination or participation in the statutory compliant process) or other characteristic protected by federal, state or local laws. The practice of equal employment opportunity is applied in all phases of San Diego National Bank operations, and all employees should be aware of San Diego National Bank's commitment to Equal Employment Opportunity. San Diego National Bank is an Equal Opportunity Employer and a drug free workplace.

**Q. How diverse is your organization?**

**A.** Including management personnel, the Southeast SD branch (located at the corner of Euclid Ave and Federal Blvd) employs a total of eleven employees. We have employees born in Angola, Ecuador, and Mexico in addition to the employees born in the United States. We employ five Spanish-speakers, and one employee speaks Portuguese, French, and Creole. Many employees live in the neighborhoods of Southeast SD.

**Q. What are your recent efforts for hiring people from diverse backgrounds?**

**A.** San Diego National Bank seeks the best candidates for every position. In recent months, the bank has actively participated in job fairs hosted by the Urban League of San Diego and the Diversity Group, as well as various other hiring fairs across the county.

**Q. What would you like our audience to know about your organization?**

**A.** The bank has spent the past 25 years growing along with San Diego and prides itself on making it a point to know and focus on the specific needs of the customers and the community. San Diego National Bank intends to continue to play a major role in the region's efforts to achieve global prominence as an idyllic place to live, work and play.



# SAN DIEGO NATIONAL BANK

*Staff*

Name: **Nahdia Lima**  
Title: **Customer Service. / Relationship Banker**  
Hometown: **Angola**  
Educational Background: **College student pursuing international business**

- Q. What are your responsibilities at the bank?**  
**A.** Helping clients with their needs, answering questions, giving excellent customer service
- Q. How did you get started in this job?**  
**A.** Took a class online and went to Neighborhood House fto take a class on bank tellers.
- Q. What is the best aspect of your job?**  
**A.** When a client leaves satisfied with my service
- Q. The most frustrating?**  
**A.** When I can't solve a problem for a client
- Q. What training/education prepared you for this work?**  
**A.** The two classes I took prior to applying to San Diego National Bank
- Q. What education/skills has been most beneficial to your career?**  
**A.** My skills working with the public and my listening skills
- Q. Any practical advice for those wishing to enter this field?**  
**A.** Follow your dream
- Q. What is your goal at SDNB?**  
**A.** To become a branch manager

Name: **Angel Huerta**  
Title: **Vault Teller**  
Hometown: **San Diego**  
Educational Background: **High School Graduate/Some College**

- Q. What are your responsibilities at the bank?**  
**A.** Merchant/Vault Teller Customer Service
- Q. How did you get started in this job?**  
**A.** I wanted to start a career in banking.
- Q. What is the best aspect of your job?**  
**A.** I like what I do and I enjoy coming to work.
- Q. The most frustrating?**  
**A.** nothing.
- Q. What training/education prepared you for this work?**  
**A.** Online banking standards and regulation tests.
- Q. What education/skills has been most beneficial to your career?**  
**A.** Knowing how to use a computer and how to type. And being bilingual.
- Q. Any practical advice for those wishing to enter this field?**  
**A.** Banking is a good career field to get into and very enjoyable.
- Q. What is your goal at SDNB?**  
**A.** I would like to one day advance to Branch Manager.





# SAN DIEGO NATIONAL BANK

## Staff

Name: **MARIA GRIFFITHS**

Title: **RELATIONSHIP BANKER**

Hometown: **GUAYAQUIL ECUADOR**

Educational background: **Colegio Nuestra Madre de la Merced (Guayaquil - Ecuador) 1985-1997**

**St John's University, Queens , NY Exchange Program 2000- 2001 Language Communications**

**Universidad de Especialidades Espiritu Santo - Bachelor in Communication, Major Advertising Minor Marketing 2003**

**Q. What are your responsibilities at the bank?**

**A.** As Relationship Banker I am responsible for all aspects of the account opening process and develop a friendly business banker relationship with our clients providing always the best service and creating confidence in our Financial Institution for their future investments.

**Q. How did you get started in this job?**

**A.** I was hired as a Relationship banker

**Q. What is the best aspect of your job?**

**A.** Building a relationship with the clients instead of just being a regular bank agent is the best aspect of my job. Clients reward me every day when they sincerely thanked me for my assistance and with content smiles they shake my hand and even hug me at the end of the process. Help them with a few financial tips to make them earn better interest or connect them with a service that will make easily things for them is seriously the daily reason I work as a personal banker.

**Q. ....the most Frustrating?**

**A.** Timing , sometimes I wish the day can have more hours and finish all my projects.

**Q. What training/education prepared your for this work?**

**A.** I worked as personal banker in Ecuador for almost 3 years ,then I became an Introduction to Advertising teacher for high school students for 5 years and finally I worked in the management team for a Family business in Ohio.

**Q. What education/skills has been most beneficial to your career?**

**A.** Being Bilingual, I am fluent in Spanish and English and my patience to take care of little details for the clients, skill acquired when I was a teacher.

**Q. Any practical advice for those wishing to enter this field?**

**A.** Have desire of serve the community and be a problem solving person it is my best suggestion.

**Q. What is your goal at SDNB?**

**A.** To contribute to the continued growth of an exceptional organization, acquiring management skills and building a banking career in order to achieve my personal and professional success.

**Q. What organization, clubs, committees are you a member of or participate in?**

**A.** Since I moved couple of months ago from Ohio, I just recently enrolled myself as a volunteer for Rady Children's Hospital and I am looking forward to start my work with the little ones.



# KEYS TO FINDING THE PERFECT JOB FOR YOU

by MELANI WARD

Looking for a job has to be one of the most humbling and often exhausting experiences we go through. It is estimated that the average person goes through 5 career changes in a lifetime - not just a job change, but a career change. In addition, the average job search for a professional or manager is three to six months. That is a lot of transition and a lot of time trying to perfect the job search process. So, I have compiled what I have learned are the 5 keys to finding the right job for you. Note that this is a comprehensive program and that addressing only one key is likely to land you either in front of your TV indefinitely or firmly planted in your office chair staring out the window as life slowly passes you by.

## Key #1 - Discover Your Life Purpose.

Yes, this does sound like a tall order but this is your job we are talking about. Don't you want to spend your days doing something you love and doing something that fits with who you are? As a career coach, I find that the most fulfilling aspect of my job is coaching people to unite who they are with what they do. When these two forces come together, the results can be astounding. Many people go to work each day wishing they were doing something else, feeling unfulfilled, and feeling as though they are not reaching the level of success they are capable of. All of those feelings can be traced back to the idea of life purpose and the importance of finding a way to fulfill it through your work. The clearer people are about their life purpose, the more likely they are to experience success and fulfillment in their lives.

So the question becomes, how does one discover their life purpose? There are many books and programs that can guide you in the process but for a short exercise Marcia Bench, founder and director of Career Coach Institute, offers 10 clues to discovering your life purpose.

1. What do you love to do, whether in your spare time or at a work?
2. What parts of your present job or life activities do you thoroughly enjoy?
3. What do you naturally do well?
4. What are your ten greatest successes to date (*in your eyes*)?
5. Is there a cause about which you feel passionate?
6. What are the 10 most important lessons you have learned in your life?
7. Are there some issues or perceived problems that have occurred over and over again for you?
8. What do you daydream about doing?
9. Imagine you are writing your epitaph. What things do you want to be remembered for at the end of your life?
10. What would you do if you knew you could not fail?

The clues take time to answer and though they may not tell you exactly what you should do in your next job, if you are true to yourself in answering them, it is very likely that you will discover one or two themes emerging and the exercise will provide you with a bit of insight before you take your next career step. This exercise continues on from where many interest inventories leave off. Interest inventories, forced choice assessments where you choose between 2-4 job functions or situational desires, give you possible job options to fit your type. They are decent starting points;

but, they often miss one critical factor. What is it you like to do? You may be really good at organizing and you may have a lot of experience doing something but you may absolutely hate it. Doing an exercise such as answering the questions above will give you a much more holistic perspective and it will allow you to get in touch with who you really are and where your passion lies.

## Key #2 - Talk to people who are doing it, have done it, or are thinking about doing it.

This has always seemed to me the very best avenue to take when one is contemplating a job or career change but it is perhaps the most underutilized strategy. It is interesting to me that when people are buying a TV or some other major purchase they will shop 10 different stores, talk to everyone who is willing to listen about their pending purchase and solicit information from anyone who even looks like they may own a TV; however, when it comes to switching jobs or changing careers, many people just dive in head first without doing the research and leg work that could ultimately save them from making a big mistake.

If you are thinking about going back to school for a degree in finance because you really like numbers and think you would like to have a job at a bank, find people who have the job you are interested in and talk to them. Ask for an informational interview and learn all you can about what they do on a day to day basis, what kind of education they have, and what their career trajectory has been. Talk to the people in the finance department at your local university and ask them about their students, where students go after graduation, and what a degree in finance may ultimately prepare the students for. Shadow someone who does what you want to do. Spend a day or two as they do their job and pay attention. If you are considering a career change, this is the very least you should do. I am not saying this to deflate any excitement you have about a new career but I am calling attention to the recourses you have available and the fact that just because the grass may look greener, it does not necessarily mean it is. Do the work before you leap so you know what you are getting into.

No matter what you do and what change you make, there are surprises that never could have been anticipated or learned beforehand; so, eliminating as much of the guesswork that you can in the beginning, will save you in the end.

## Key #3 - Network - Take Advantage of the Unpublished Job Market

Chances are your next job or career change will be found through the unpublished job market. The unpublished job market accounts for approximately 80% of the total jobs filled each year and this percentage is probably even higher when you take strictly career changers into consideration. This is one area that is often the most intimidating for job seekers as it involves the nastiest 10 letter word in the job seeker's handbook - networking. There are a small percentage of people who like networking but for the majority, this conjures up images of cocktail party schmooze fests where people are passing around business cards like candy and closing every conversation with "call me." Although this may be part of the networking picture, it is certainly not its whole story.

Networking can be defined as meeting with appropriate people with a specific career focus or in a defined industry to find out more about what they do and perhaps the cur-

rent needs of their company. So, the goal of networking is to gain information and referrals, not jobs, at least not right away. If you accept the idea that everyone knows at least 50 other people from different parts of their life and that all of those people know 50 people, the possibility that one or several of those individuals will know someone in one of your targeted industries is pretty good. Once you have a referral, draft a letter to the person explaining who referred you and why you are contacting them. Ask if they are available to meet with you briefly so you can learn more about their industry; but, do not ask for a job.

Make sure you follow up with a phone call to double your response rate. Then, set up a specific time for the meeting and stick to it. If you are more than an hour away, a phone meeting is appropriate; however, getting in front of the person is generally the most effective type of contact if it can be arranged. When you do meet, the only thing you should bring with you is a list of questions. Do not bring a resume. If one is requested, you can always send it later. Keep the focus of the meeting on gathering information, not on getting a job. Your intention will show through. Finally, do not leave the meeting until you have asked the contact for other people you could talk to. This is the best way to grow your network. Even if that meeting did not go very well, you never know who that person may introduce you to.

Another way to tap the unpublished job market is through targeted letters. These are letters you send to a hiring manager in the company describing your current situation and background and how you could meet the needs of that employer. You should follow up with a phone call approximately 5-7 days after the letter is sent to request an informational interview.

Finally, look for articles or press releases related to new product launches, expansion information, or new offices opening to give you an opening in a targeted letter. A company that is expanding its corporate office may have room for more Human Resource professionals. Write a letter indicating that you learned about this new expansion and what you could offer their organization. Remember to follow up with a phone call and a request for a brief meeting. The unpublished job market is where most career changers will find their next job. If you have education and experience in a different field, rather than sending off your resume for job postings that list multiple requirements that you don't have, you are going to have to put greater energy into getting in front of people so they can see how you may fit. This will allow you to sell yourself and your skills and abilities more powerfully. As a career changer you are much more likely to get a job through a referral than by posting your resume on a job board such as monster.com.

#### **Key #4 – Be Selective when using Published Job Market**

This is perhaps the job search strategy with which most of us are intimately familiar. You search the paper for help wanted ads, you scour the Internet night and day to find the “best” job boards, and you send out hundreds of resumes and cover letters hoping that someone will choose you out of the pile. Well, although there is a place for some of these search strategies, the truth of the matter is that these methods only account for 20% of the total jobs filled in a given year. This may sound very defeating and perhaps if this is your only strategy I would be worried. But, if you are incorporating all of the other methods as well, you are casting a wide enough net to be confident that something will come soon. The following are a couple of tips when working in the published job market. 1. If you are sending a hard copy of your resume to a company, don't just send the same resume you have had saved on your computer for months. Make it fit the job for which you are applying. 2.

Remember your resume is not designed to get you the job; it is to get you in the door. Do not include every job you have ever had or every job skill possible. Tailor it to the job and ask yourself whether or not this particular job duty or skill is applicable to the job for which you are applying. If not, leave it out. Your resume is your marketing tool. 3.

When you see an announcement for a job that interests you, tell your friends that you plan on applying for a job with so and so company and ask them if they know anyone who works for that company with whom you may be able to speak. You are not asking them for a job.

You are simply asking them for a contact name. If this fails, call the company and ask for a name. Many times jobs will be listed by the department of human resources in general.

Try to get a name to which you can address your cover letter specifically. Also, and this I can tell you worked for me every single time I ever did it, if you hear of a job you really want, craft your cover letter (see #4 below), tailor your resume, and send it priority mail. It does not cost a lot and it may help you stand out in a sea of other submissions. In addition, when you call the company to follow up on the packet you sent (which you absolutely must do) you can refer to this and they may be more likely to pull yours from the pile. They are much more likely to receive priority mail and they are also likely to open it sooner. 4. When you are writing a cover letter, make it short and sweet. You do not need to give them a litany of everything you have done but rather highlight what you have to offer the company. A great way to do this is to create a standard T letter. In the first paragraph, introduce yourself and tell them how you heard about this job. Then, make a T-bar. On the left side, use words from their ad or posting about what they are looking for in a candidate and on the right side, show them what you have to offer that fits with their requirements. This lets them know you paid attention to the job description, you meet their standards, and you value their time.

Remember, a cover letter is not going to get you the job, but it does need to get you in the door. 5. If you are posting your resume to a job board, make sure that you are resubmitting your resume every 2 weeks. Most recruiters who search job boards rarely go back more than that to look for candidates. It is not ok to submit your resume and then sit back and think you are going to get tons of hits. Job boards may be convenient but you must continue to update, edit, and submit your resume on a regular basis.

#### **Key #5 - Stand Out and Sell Yourself**

Looking for a job is hard work and it is often the case that after weeks and maybe even months of searching, job seekers begin to start feeling bad about themselves. They start to question their own value and worth and begin to internalize every rejection letter they get.

It may be difficult but this is the time to stand out and to continue to showcase why you are better than anyone else for this job. It comes down to numbers and there are simply too many people vying for one job. Give the hiring manager a reason to hire you over everyone else. If you lack some of the experience, make up for it in personality and ambition.

Remember that you will get back what you put out there and if you speak to people with confidence and highlight your strengths and how they will contribute positively to the company, you will get a positive response. You must believe in yourself before you can ever expect anyone else to believe in you.

The final tip I will add is that you never know who you are going to talk to or meet during a job hunt. Someone may overhear you in a coffee shop talking to your friends about a job you want with their company. You may meet a hiring manager who really likes you but who does not consider you a fit for that job; however, that person may know of another job or another company who is hiring and if you really impressed them, they may be willing to pass that information on to you or better yet, make a call on your behalf. The bottom line is looking for a job is a full time job and you should consider everyone with whom you come in contact a potential networking partner. As difficult as it may be to accept, you are marketing yourself and you have to do some really good PR to get a job these days. Those who are willing to put themselves out there and cast their net far and wide are the ones who will get the jobs.

## SAN DIEGO COUNTY WATER AUTHORITY NOTICE INVITING BIDS

**The San Diego County Water Authority is requesting bids for the following construction project.**

**I. PROJECT:**

- A. **Title:** Mission Trails Pipeline Tunnel and Vent Demolition, Specification 582
- B. **Owner:** San Diego County Water Authority
- C. **Location:** The project site is located at the western boundary of the Mission Trails Regional Park between Highway 52 and Mission Gorge Road. Access to the site is limited to public streets and the Water Authority's access roads. See Thomas Brother's Guide (2005 Edition) page 1230, Grid A6, and page 1250, Grids B1 and D2.
- D. **Information:** Please visit <http://www.sdcwa.org/opps/contracts.phtml> for general information, Project Fact Sheet, Contract Documents Order Form, Plan Holders' List, Questions and Answers, and links to electronic Contract Documents. You may also contact Ms. Melissa Retener by phone at (858) 522-6804, fax at (858) 522-6568, or email at [mretener@sdcwa.org](mailto:mretener@sdcwa.org).

**II. CONTRACT DOCUMENTS:**

- A. **Available for purchase April 29, 2008 at 4677 Overland Avenue, San Diego, CA 92123.**
- B. **Available for viewing at:**
  - 1. San Diego County Water Authority, 4677 Overland Avenue, San Diego, CA 92123 between the hours of 8:00 a.m. and 4:00 p.m.
  - 2. Dodge Plan Rooms: San Diego, Anaheim, Rancho Cucamonga, San Leandro, Denver, Seattle, Salt Lake City, and Phoenix.
  - 3. Electronic: Reed Construction Data Online Electronic Plan Room, EbidBoard or The Network at <http://www.sdcwa.org/opps/contracts.phtml>, and the San Diego Daily Transcript at <http://plans.sddt.com>.
  - 4. Other Plan Rooms: Construction Update, Mountainlands Area Plan Room, Contracting Opportunity Center, AGC Plan Room, Kern County Builders' Exchange, Inc., and Bid America.
- C. To order copies and for pricing information, use the Contract Documents Order Form. A Contract Documents Order Form is available at <http://www.sdcwa.org/opps/contracts.phtml>.

**III. PROJECT DESCRIPTION:**

- A. **Scope of Work:** The Mission Trails Pipeline Tunnel and Vent Demolition project generally involves the construction of a tunneled and trenched pipeline at the western boundary of the Mission Trails Regional Park between Highway 52 and Mission Gorge Road. The pipeline will carry untreated water through the proposed Mission Trails Flow Regulatory Structure II from connections with Pipeline 3 and Pipeline 4 of the Second Aqueduct at approximate Pipeline 3 Stations 4142+70 and 4197+41. The FRS II will be constructed concurrently under a separate contract. Major elements of the Mission Trails Pipeline Tunnel and Vent Demolition Project include:
  - 1. Improving approximately 11,340 lineal feet of access roads for joint and concurrent use with the FRS II contractor (Specification 581) and Pipeline 3 Relining contractor (Specification 584).

# SAN DIEGO COUNTY WATER AUTHORITY

## NOTICE INVITING BIDS

2. Constructing approximately 4,520 lineal feet in two separate tunnels to install 92-inch welded steel pipe or 96-inch reinforced concrete cylinder pipe at the Contractor's option.
3. Constructing two shafts totaling approximately 213 lineal feet, each with a steel elbow and vertical riser from the tunnel grade to a point below the ground surface. Construction of these shafts requires coordination with the FRS II contractor, as described below.
4. Constructing approximately 547 lineal feet of trenched pipelines comprising 92-inch welded steel pipe, in two separate reaches each from a tunnel portal to a point where a connection to the Pipeline 3 and/or Pipeline 4 is to be made. Approximately 238 lineal feet of the existing Pipeline 3 will require demolition and removal in addition to that required to effect the connections. A vault, blowoff, and appurtenant facilities are to be constructed on the south trenched pipeline.
5. Effecting a phased connection to Pipeline 3 and Pipeline 4 at the north end of the project and a phased connection to Pipeline 3 at the south end of the project, all as described hereinunder.
6. Demolishing Elliot Vents 1 through 4 and modifying Elliot Vent 5 on existing Pipeline 3 and Pipeline 4.
7. Constructing a low-flow crossing of the San Diego River approximately 1,500 lineal feet northeasterly of the intersection of Mission Gorge Road and Jackson Drive.
8. Demolishing and removing concrete, reinforced concrete, and concrete encased piping in the vicinity of the above-described low-flow crossing.
9. Furnishing, installing, and maintaining construction trailers and appurtenant utilities, guard services, and other facilities at the end of Clairemont Mesa Boulevard.
10. Implementing repairs to the bridge at the end of Clairemont Mesa Boulevard.

**B. Required Completion Dates:**

1. Provide field offices specified to be used by the Engineer within 104 days from receipt of Notice of Award.
2. Improve existing access roads originating at the Calle de Vida and Clairemont Mesa Boulevard locations that are required to be constructed under this contract for joint use by the FRS II and Pipeline Relining contractors and any Contractor performing work identified in the above major element of work within 120 days from receipt of Notice of Award.
3. Complete construction of the Inlet Shaft and vacate the Inlet Shaft work site within 248 days from receipt of Notice of Award. Refer to Contract Documents, Section 01010, Part 1.02, Paragraph A, Item 1 for the commencement of this temporary exclusive access.
4. Complete construction of the Outlet Shaft and vacate the Outlet Shaft work site within 304 days from receipt of Notice of Award. Refer to Contract Documents, Section 01010, Part 1.02, Paragraph A, Item 1 for the commencement of this temporary exclusive access.
5. Temporary nonexclusive surface access to the Inlet and Outlet Shafts shall end 689 days from receipt of Notice of Award for the purpose of providing ventilation for the Inlet and Outlet Tunnels and for installing pressure test bulk heads at the top of the shafts where indicated or specified, and vacating the Inlet and Outlet Shaft work sites. Refer to Contract Documents, Section 01010, Part 1.02, Paragraph A, Item 2 for the commencement of this temporary non exclusive access.
6. Temporary nonexclusive surface access to the Inlet and Outlet Shafts shall end 738 days from receipt of Notice of Award for the purpose of performing pressure testing within specified limits. Refer to Contract Documents, Section 01010, Part 1.02, Paragraph A, Item 3 for the commencement of this temporary nonexclusive access.
7. Complete all work under this contract that is required to effect the Phase 2 connection to the Pipeline 4 and which requires that Pipeline 4 be taken out of service within 8 days from the time that the Water Authority issues authorization to proceed with the Phase 2 work, by the approximate date specified hereinunder.
8. Complete work under this contract within 45 days from the planned completion date

Equal Opportunity Employer

# SAN DIEGO COUNTY WATER AUTHORITY

## NOTICE INVITING BIDS

of the Phase 2 shutdown work, subject to the limited degree of rescheduling that the Water Authority may effect.

**C. Liquidated Damages: In accordance with Section 7.7 of the General Conditions, liquidated damages shall be assessed for failure to comply with the provisions of:**

1. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 1: \$1,000 per day for each field office specified to be used by the Engineer.
2. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 2: \$7,500 per day at each location.
3. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 3: \$7,500 per day.
4. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 4: \$7,500 per day.
5. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 5: \$7,500 per day.
6. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 6: \$7,500 per day.
7. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 7: \$25,000 per day.
8. Contract Documents, Section 01010, Part 1.02, Paragraph B, Item 8: \$7,500 per day.

**D. Insurance: An Owner-Controlled Insurance Program has been implemented for this project. Under the OCIP, the Water Authority will furnish most of the Workers' Compensation, General Liability, and Builder's Risk insurance associated with construction of the Work. Insurance furnished under the OCIP will cover the Water Authority, the Contractor, and subcontracts (with some exceptions). The Contractor will be required to maintain the following coverages outside the OCIP:**

1. Commercial General Liability \$1,000,000 per occurrence.
2. Automobile Liability \$5,000,000 per occurrence.

**E. Construction Cost Estimate: \$35,000,000 to \$41,500,000 IV. BID REQUIREMENTS:**

- A. Bid Opening At: San Diego County Water Authority, Board Room  
4677 Overland Avenue  
San Diego, CA 92123  
(858) 522-6804
- B. Date and Time: June 17, 2008 at 2:00 p.m.
- C. Required Bid Security: 10 Percent Bid Bond.
- D. Required Contractors License: General Engineering Class "A", State of California
- E. Small Contractor Outreach Opportunity Program: The Water Authority's Small Contractor Outreach and Opportunities Program is designed to maximize participation of diverse qualified small contractors, consultants, and material suppliers seeking to do business with the Water Authority. Effective implementation of SCOOP is a requirement of the project and award of a contract will be determined, in part, by the Contractor's demonstrated effort in conducting effective outreach to small contractors. Failure to comply with the requirements herein shall render the bid as non-responsive.
- F. Prebid Meetings at: San Diego County Water Authority, Board Room  
4677 Overland Avenue  
San Diego, CA 92123  
(858) 522-6804  
First Prebid Meeting: May 8, 2008 at 10:00 a.m.  
Second Prebid Meeting: June 4, 2008 at 10:00 a.m.
- G. Site review is encouraged, but is not mandatory. Site visits will be conducted immediately following each of the Prebid meetings listed above. Prospective bidders are required to provide their own transportation.

Equal Opportunity Employer